



SALES

Who We Are:

EthoSource is a national distributor of pre-owned, refurbished and new office furniture and is expanding in the Philadelphia and surrounding markets. We offer our clients intelligent, turnkey solutions to meet all of their office furniture related needs.

Job Description:

We have an outstanding opportunity for motivated sales professionals to embark on a career path that has tremendous growth with earnings potential well into the six figure range. In addition to managing opportunities that are generated as a result of the company's aggressive marketing initiatives, new business development and market penetration is expected. All EthoSource sales executives are provided with cutting edge technology and expert in-house support. Salesforce CRM software is utilized to further support and enhance sales efforts. No industry experience necessary. We will train the right individual!

This position offers a full range of benefits including health, prescription, dental and vision insurance; short-term, long-term disability and life insurance coverage; 401K retirement program which includes company matching; vacation, sick and holiday pay. Compensation in the first year of employment is salary based with opportunity to earn commission and after one year becomes commission based with bonus opportunities.

Requirements:

Ability to meet and exceed sales goals. Strong presentation, networking, prospecting and customer service skills. Excellent computer skills, including all Microsoft office products. Familiarity with design or industry specific software a plus. Superior written and oral communication skills. Ability to work independently as well as in a team oriented environment.

Please include salary history and requirements with application and/or resume.

